

June/July 2022

# COMPASS

IYBA

## BoatDox Is Yacht Sales Management Simplified

Pg. 24



Med Charter Season Forecast:  
Controlled Turmoil

Pg. 30

# Romora Bay Resort and Marina Blends Bahamian Charm with Superyacht Service

by **Joseph A. Dargavage**, *Romora Bay Resort & Marina*

One of the top yachting destinations in The Bahamas, Harbour Island, with its famous pink-sand beaches and culinary flair, sits on a small three-mile-long cay off the northern coast of Eleuthera. Eleuthera itself was founded in 1648, when settlers who were escaping religious prosecution in Europe were shipwrecked along its coast near what is Spanish Wells today. Harbour Island, with its settlement called Dunmore Town, or Briland to locals, was a hideout to many famous pirates and the first capital of The Bahamas, before the capital was moved to Nassau.

Modern-day Harbour Island has become a popular destination for affluent travelers from around the globe, including luxury yacht charter clients – especially those booking boats based in South Florida and/or The Bahamas. With its amazing sea and land tours, its proximity to the U.S., its 6,000-foot runway (which can accept private jets from across the U.S. and Europe), and some of the top restaurants in the entire



Caribbean, Harbour Island truly is an ideal destination for both charter brokers and charter clients.

## World-class service

Nestled on the bay in the heart of Harbour Island, Romora Bay Resort and Marina blends timeless Bahamian ambience with world-class service standards to create a unique and exclusive resort and marina destination. With its 20 all-suite hotel accommodations, infinity pool overlooking the bay, and two highly rated restaurants, Sunsets on the Bay and Acquapaza Ristorante Romora Bay offers guests of all ages a beautiful and memorable vacation getaway.

The full-service marina caters to both sportfishing and superyacht clientele and can accommodate vessels up to 190 feet in length. A full-time concierge team dedicated to marina guests provides a stress-free



*Charter brokers who are IYBA members receive a special rate for their charter yachts when staying at Romora Bay.*



transition from ship to shore. The crew lounge offers a quiet space for rest and relaxation, and the onsite yacht agency, United Island & Yacht, can help plan itineraries, supply provisions, and book flights to and from the island.

### Land and sea tours

Yacht charters will find an array of things to do for their guests here. By land, a tour of North Eleuthera will take clients to see the Blue Hole, Preachers Caves (where the settlers landed), Queens Bath, and the Glass Window Bridge, perhaps one of the most scenic destinations in the world.

By sea, day trips can provide excellent sportfishing, top bone fishing, swimming with the turtles, swimming with the pigs, swinging on the swings at a famous sandbar, and a luncheon tour of Spanish Wells.

As part of the Association of Bahamas Marinas, Romora Bay has helped to lead the effort to providing a safe environment and ease of entrance in a post pandemic world. As of this writing, guests visiting The Bahamas by air or sea still require a health visa. This process of obtaining one is extremely easy by visiting [travel.gov.bs](http://travel.gov.bs).

### Special IYBA rate

Charter brokers who are IYBA members receive a special rate for their charter yachts when staying at Romora Bay. To take advantage of this, please reach out to Romora Bay Owner Joe Dargavage at [joed@romorabay.com](mailto:joed@romorabay.com).

For more information, visit [www.romorabay.com](http://www.romorabay.com).

# DON'T LET YOUR CUSTOMERS COMPROMISE THEIR LIFESTYLE





- 📶 High Speed Internet
- 📺 HD Television
- 🔊 Surround Sound Systems
- 💡 Exterior Lighting
- 🔑 Wireless Remote Docking
- 📷 Cameras & Security
- 📍 Chartplotters & Radars

**You can make everyone happy.**  
Sellers want to make a deal as soon as possible. Buyers want to buy the best boat their budget allows..

MPI helps you optimize every yacht to suit your buyer's lifestyle. This helps you move yachts faster, provide better service, and make more money.









**Call us now to find out how we can help:**

954-763-4161  
[www.MarineProfessionals.com](http://www.MarineProfessionals.com)